Flock Safety + ME - York PD

Flock Group Inc.
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Atlanta, GA 30318

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Created Date: 05/30/2025
Expiration Date: 06/30/2025
Quote Number: Q-135648
PO Number:

flock safety

flock safety

Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: York, Maine 03909

Ship To: 9 Hannaford Dr York, Maine 3909

Billing Company Name: ME - Town of York
Billing Contact Name:
Billing Email Address:
Billing Phone:

Subscription Term: 12 Months
Payment Terms: Net 30
Retention Period: 30 Days
Billing Frequency: Annual Plan - Invoiced at First Camera Validation.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			**$9,000.00**
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	3	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	$650.00	3	$1,950.00

Subtotal Year 1:	$10,950.00
Annual Recurring Subtotal:	$9,000.00
Estimated Tax:	$0.00
Contract Total:	$10,950.00

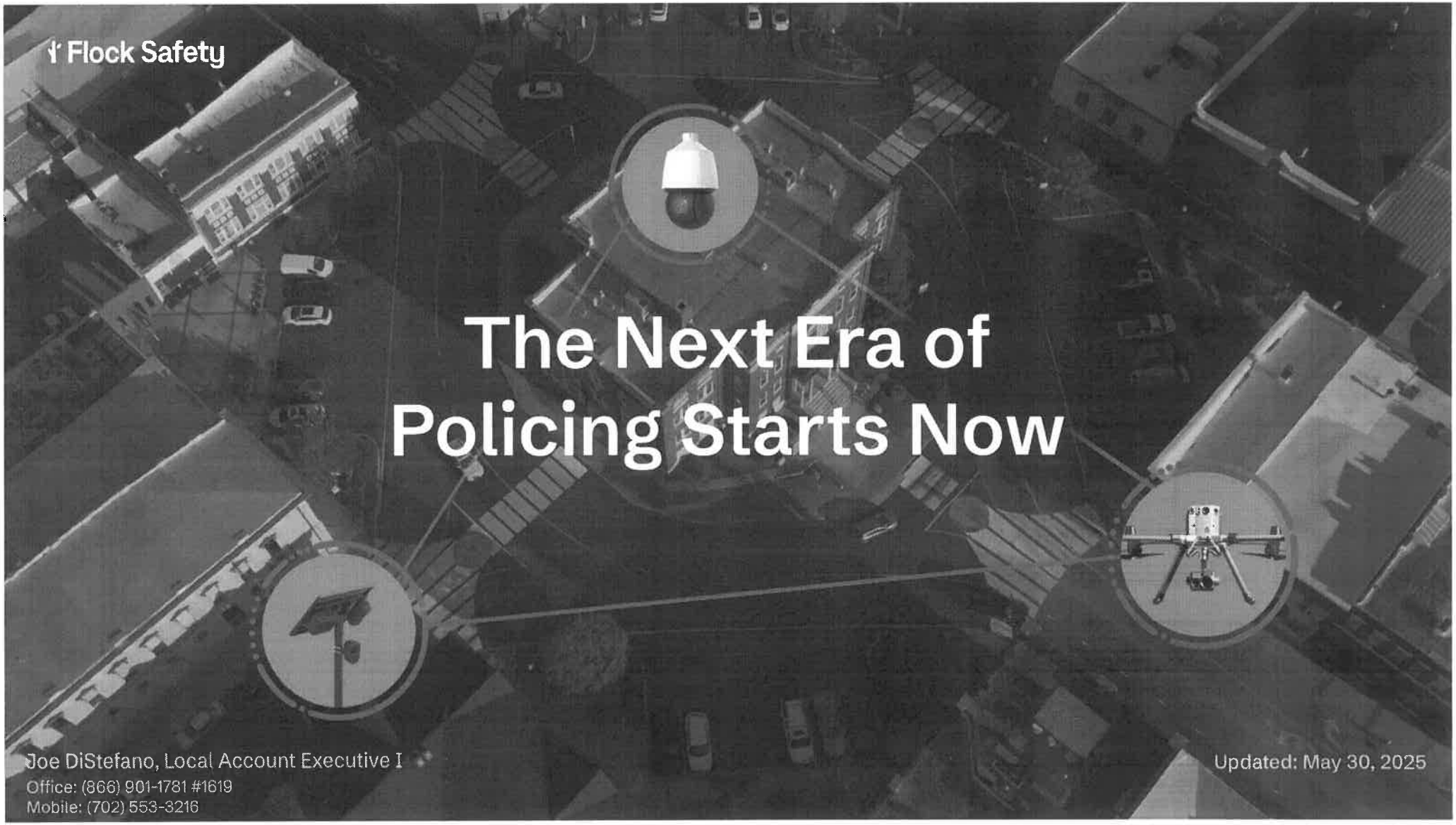
Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Product and Services Description

FlockOS Features	Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint ™ technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description



Joe DiStefano, Local Account Executive I
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Updated: May 30, 2025

Agenda

TOWN OF YORK
PARKS & RECREATION

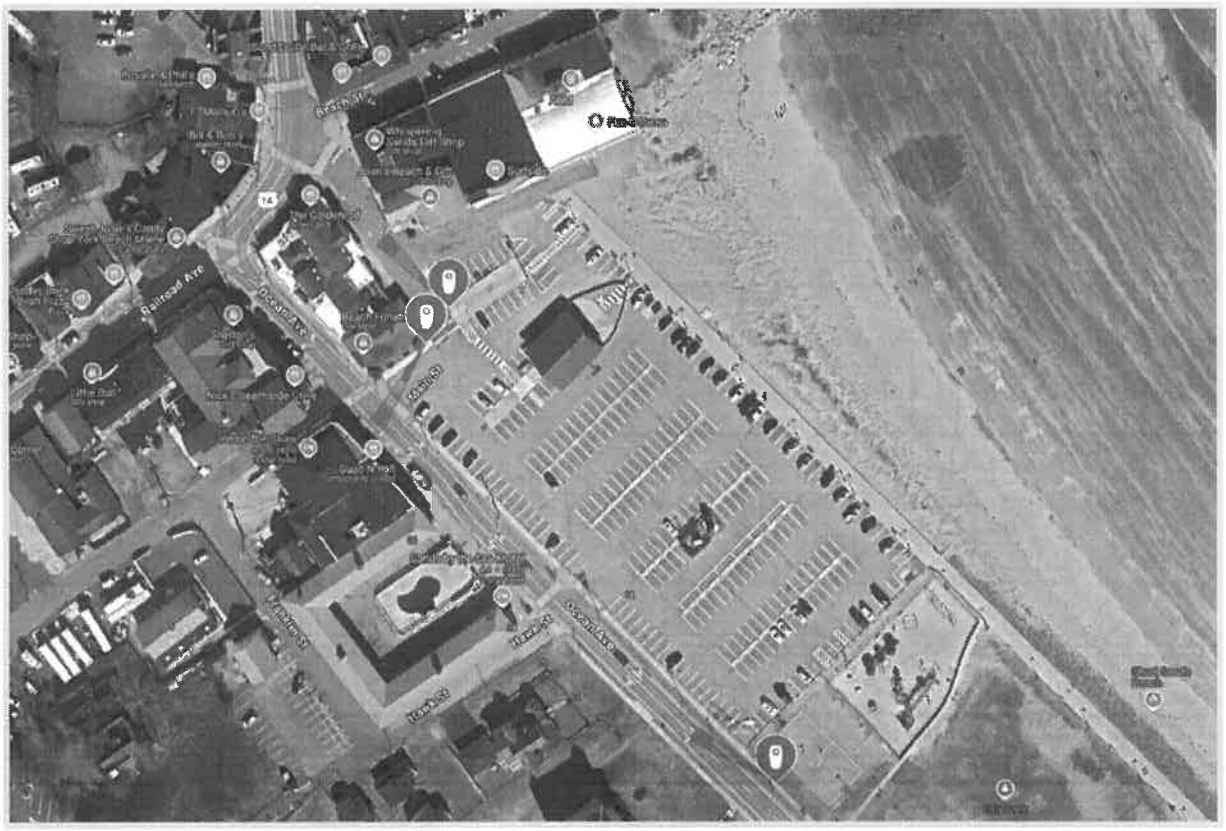
01 Deployment Plan

02 Proposal

03 Appendix

Deployment Plan (DP)

DP York P&R (Short Sands Beach)



Proposal

The Leading Fixed LPR Network

Access evidence from private & public LPRs nationwide*.



In partnership with the National Crime Information Center, National Center for Missing & Exploited Children, the FBI and other leading LPR databases

20B+
Plate Reads Per Month

5K+
Community Partners

4K+
Agencies
Collaborate with agencies across city and state lines.

19+ state
LPR databases

Unlimited custom, shareable Hot Lists

Always Up-To-Date. Never Obsolete.

Say goodbye to outdated tech and high upfront costs. A Flock subscription keeps your technology current, secure, and ready for the future.

Your Flock Safety annual subscription:

- → Fair pricing, low upfront investment
- → All-in-one price (devices, LTE data connectivity, data storage)
- → Lifetime hardware, software, and security upgrades
- → Installation and ongoing maintenance
- → Permitting and community outreach support



Proposal York P&R (Short Sands Beach)

Flock LPR Cameras

Product	Quantity	Unit Cost	Total Price
LPR Camera	3	$3,000.00	$9,000.00
		Year 1 Product Investment	$9,000.00
Professional Services*	**Quantity**	**Unit Cost**	**Total Price**
Standard Implementation	3	$650.00	$1,950.00
		Year 1 One-Time Investment	$1,950.00
		Year 1 Total Investment	$10,950.00

†Includes Unlimited Users, State Network, Nationwide Network, Law Enforcement Network Access, Time & Location Based Search, License Plate Lookup, Vehicle Fingerprint Search, Insights & Analytics, ESRI Based Map Interface, Real-Time NCIC Alerts on Flock ALPR Cameras, Unlimited Custom Hot Lists.

*$150.00 for installation on existing pole, $650.00 for Flock pole on non-DOT road, $1,250.00 for DOT roads.

Appendix

About Flock

Driven by a shared mission

Eliminate crime and shape a safer future, together.

1000+ Mission-driven employees

2800+ Crimes solved per day using Flock

15% Of reported crime in the US solved using Flock*

5200+ Communities protected by Flock

*The calculation of this figure follows the methodology outlined in the TCU study, applied to continuously updated data from our customers. The statistics presented in this document are based on proprietary data and may not be fully representative of the market as a whole. Due to the confidential nature of this information, certain details have been aggregated and cannot be disclosed.

Solution Overview | Product Suite

Gather Evidence

- **LPR cameras**
- **Nat'l LPR network**
- **Video cameras**
- **Mobile security trailers**
- **Gunshot detection**
- **Video integration** Gateway & VMS

Investigate Crime

- **Real-time alerts**
- **Vehicle Fingerprint**
- **Sharing & deconfliction**
- **VMS**
- **Web app**
- **Mobile app**

Flock Safety

Respond Faster & Safer

- **Flock Aerodome** DFR
- **FlockOS** RTCC platform
- **911/CAD** Dispatch integration
- **Flock911** Streaming 911 audio
- **Integrations** BWC, FirstTwo, AVL, and more

Flock Safety

License Plate Readers

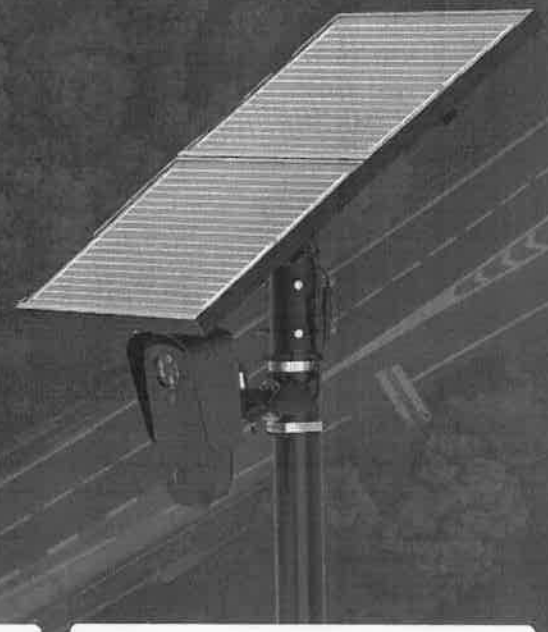
(LPR)



LPR Cameras

Solve faster with the sharpest eyes on the road

Flock's LPR technology transforms how agencies gather evidence, monitor traffic, and tackle crime—empowering officers to act with precision and speed.



Infrastructure-Free

Solar-powered, wireless cameras reduce costs and time-to-value.

AI & Machine Learning

Uncover critical details with Vehicle Fingerprint, NightVision, and FreeForm

Real Time Alerting

Enable faster responses with NCIC, Amber Alerts, and custom hotlists.

Leading National Network

Seamlessly access crucial evidence, collaborating with agencies and private partners to solve crimes faster.

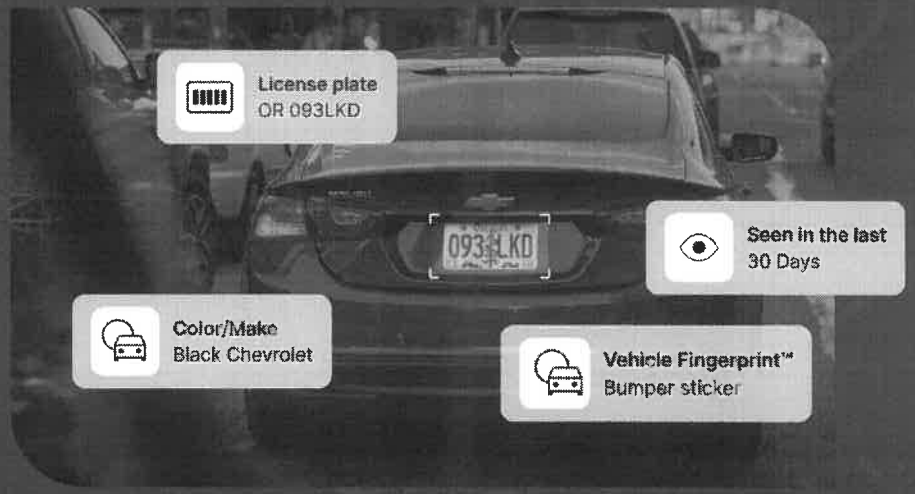
LPR Cameras | AI & Machine Learning

Vehicle Fingerprint

No plate? No problem. Pinpoint suspect vehicles using unique vehicle traits to save time.

Search and set up alerts using characteristics:

- Vehicle make
- Body type
- Color
- Decals
- Bumper stickers
- Back racks
- Top racks
- Toolbox
- License plates
  - → Temporary tags
  - → State recognition



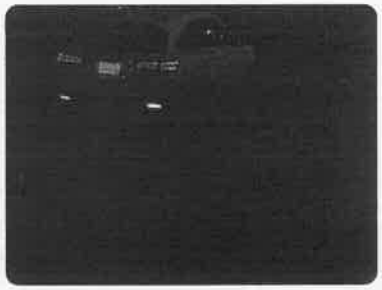
LPR Cameras | AI & Machine Learning

NightVision

Crime doesn't stop at sundown—neither should image quality.

Without NightVision

Best Full Image of Vehicle



Best Full Image of Vehicle + License Plate



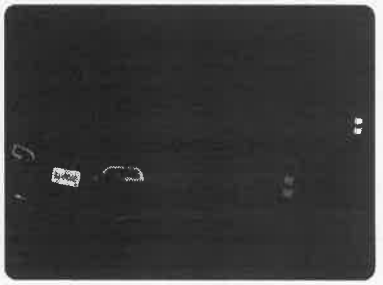
Difficulty seeing full vehicle image for context

With NightVision

Best Full Image of Vehicle



Best Full Image of Vehicle + License Plate



High Resolution Crop of License Plate



Vehicle Fingerprint

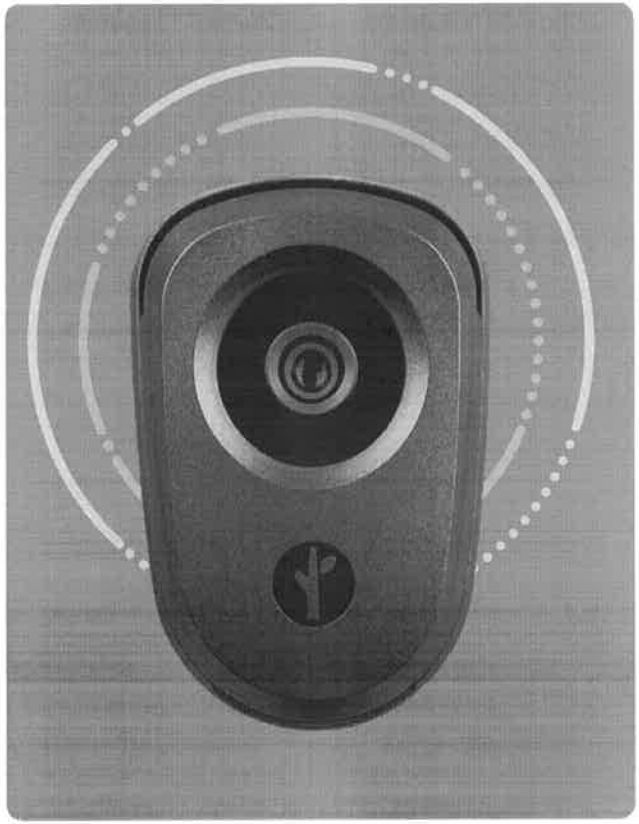
- → Seen 26 times in the last 30 days
- → Body: SUV
- → Make: KIA
- → Color: Silver/Grey
- → Identifiers: Top Rack

LPR Cameras

Solve faster with LPR for every roadway and use case

All LPR Cameras Include:

- Real-Time Alerts
- AI & Machine Learning
- Choice of AC or Solar
- Power
- Data Storage + Retention



Standard LPR
For standard two-lane roadways with moderate traffic

Flex LPR
Location-flexible cameras for temporary deployments

Short-Range LPR
For parking lots and tight entries/exits.

LPR Trailers
Traffic trailer mounted LPR for moveable deployment

Long-Range LPR
For off-shoulder or high-speed, multi-lane highways with heavy traffic

LPR Video Integration
Transform existing third-party IP or LPR cameras into Flock LPR


Flock Safety
Video

Video Cameras

Go-Anywhere Coverage that Frees Up Your Officers

PTZ

Turnkey live and recorded video with remote PTZ controls. Ideal for open areas like intersections and parks.



All video cameras include:

- → AI Alerts + Analytics
- → Choice of AC or Solar Power
- → Cellular Backhaul
- → Edge Storage
- → Data Storage + Retention

Fixed

Turnkey live and recorded video with remote zoom controls. Ideal for buildings, city streets, and areas that require constant recording.



Video Cameras | AI & Machine Learning

Search | Alerts | Map | VMS | Devices | Sharing | Insights | Admin | Flock Admin

Alerts | Hot List | Custom Hot List | Suppressed Hits | Vehicle Description Alert

ALERTS +

NOTIFICATION REASONS −

- Flock Demo (107) −
  - Fake Plate
  - Missing Person (4)
  - Stolen Plate (13)
  - Stolen Vehicle (15)
  - Warrants (57)
  - People Detection (12)

CAMERAS (188/188) +

SOURCES +

HOTLIST CSV

AUDIO CSV

TEST AUDIO NOTIFICATION

Plate	GA NVRM00R	**List Name**	Testing	**Camera**	#01 - Nut Tree Pkwy @ Allison Dr - WB (E2E)
Date	4/9/2024, 4:35:14 PM 1 minute ago	**Case Number** **Reason**	Bracketing	**Network**	Flock City Falcons







Plate	GA RGJ4280	**Source**	Flock Demo	**Camera**	#01 - Nut Tree Pkwy @ Allison Dr - WB (E2E)
Date	4/9/2024, 4:34:18 PM 2 minutes ago	**Topic** **Description**	Stolen Vehicle Black Toyota 4 Runner	**Network**	Flock City Falcons







Video Cameras

Pan Tilt Zoom (PTZ) Video Camera

Fixed Video Camera

AI-Powered Insights

Automatically detects and alerts to vehicles and people, saving time and enhancing situational awareness.

Seamless Integration

Works with Flock's LPR, gunshot detection, and DFR systems, providing a unified investigative platform.

Flexible Deployment

Wireless, solar-powered cameras work anywhere, no infrastructure needed.

Evergreen System

Ongoing updates and maintenance keep your cameras smart and secure, never obsolete.

