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2025 Sole Source Letter for Flock Safety® Public Safety Solutions

June 25, 2025

ME - Lewiston PD
141 Mill Street
Lewiston, Maine, 04240

Dear Joey Brown,

This letter serves to confirm that Flock Group Inc. d/b/a Flock Safety is the sole provider of our proprietary public safety technology solution specifically designed for use by law enforcement, communities, and private entities to increase safety and reduce crime. Flock Safety's unique system integrates hardware and cloud-based software to enable real-time data processing and secure data sharing capabilities that are unavailable through other providers.

As the sole developer and provider of this proprietary technology, Flock Safety retains exclusive rights to manufacture, license, and support the products and software we offer. Our solutions include cutting-edge features such as machine learning analytics, CJIS-compliant data storage, and a centralized system that facilitates collaboration across multiple jurisdictions, supporting a more robust and efficient public safety network. Specifically, Flock Safety provides the ability to access additional cameras from Flock customers, including: South Portland PD, Auburn PD, Brunswick PD, York PD, at no additional cost.

No other vendor offers the specific combination of hardware and cloud-based features, CJIS-compliant data handling, or the national network capabilities that Flock Safety provides. For these reasons, Flock Safety is the only source available for these services.

Thank you,

Garrett Langley CEO, Flock Safety®

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Flock Safety® LPR Cameras

Flock Safety® is the sole manufacturer, developer, and distributor of Flock Safety® LPR Camera, Flock Safety® Long-Range LPR, Flock Safety® Short-Range LPR, Flock Safety® Flex LPR Camera, Flock Safety® LPR Camera for Neighborhoods, and Flock Safety® LPR Video Integration.

Flock Safety® LPR Camera
- Fixed, infrastructure-free license plate recognition ("LPR") cameras suitable for capturing two (2+) lanes of traffic simultaneously with a single camera from a vertical mass
- Includes Flock Safety® solar LPR camera option (next-gen platform standard range), which may cover up to three (3) lanes of traffic simultaneously

Flock Safety® Long-Range LPR
- Fixed, infrastructure-free long-range ("LR") LPR, suitable for capturing three (3+) lanes of traffic simultaneously with a single camera from a vertical mass
- Includes Flock Safety® solar LR LPR option (next-gen platform LR)

Flock Safety® Short-Range LPR
- Fixed, infrastructure-free short-range ("SR") LPR with solar power capability, suitable for wide angle capture (i.e., parking lots or garages)

Flock Safety® Flex LPR Camera
- Location-flexible, infrastructure-free self-installation LPR camera with solar power option
- Ties seamlessly into the Flock Safety® ecosystem with a small and lightweight camera
- Ability to read up to 30,000 license plates and vehicle attributes on a single battery charge

Flock Safety® LPR Camera for Neighborhoods
- Infrastructure- and maintenance-free LPR for 24/7 neighborhood security

Flock Safety® LPR Video Integration
- Integrates third-party LPR and video cameras into FlockOS® utilizing existing camera infrastructures

The Flock Safety® LPR cameras listed above are the only Law Enforcement Grade LPR cameras to offer the following combination of proprietary features:

- **Vehicle Fingerprint Technology®**
    - Patented proprietary machine vision to analyze vehicle license plate, state recognition, and vehicle attributes such as color, type, make and objects (roof rack, bumper stickers, etc.) based on image analytics (not car registration data)
    - Machine vision to capture and identify characteristics of vehicles with a paper license plate and vehicles with the absence of a license plate
    - Ability to "Save Search" based on description of vehicles using Flock's patented Vehicle Fingerprint Technology® without the need for a license plate, and set

up alerts based on vehicle description
- o Only LPR provider with "Visual Search," which can transform digital images from any source into an investigative lead by finding matching vehicles based on the vehicle attributes in the uploaded photo

- **Integrated Cloud-Software & Hardware Platform**
  - o Best in class ability to capture and process up to 30,000 vehicles per day with a single camera powered exclusively by solar power
  - o Wireless deployment of solar powered license plate reading cameras with integrated cellular communication weighing less than 5lbs and able to be powered solely by a solar panel of 65W or less
  - o Web based footage retrieval tool with filtering capabilities such as vehicle color, vehicle type, vehicle manufacturer, partial or full license plate, state of license plate, and object detection
  - o Utilizes motion trigger to start and stop recording without the need for a reflective plate
  - o Motion detection allows for unique vehicle cases such as bicycle capture, ATV, motorcycle, etc.
  - o On device machine processing to limit LTE bandwidth consumption
  - o All images and metadata is encrypted throughout its entire lifecycle from on-device to storage in Flock's US-based CJIS-compliant cloud
  - o Covert industrial design for minimizing visual pollution

- **Transparency & Ethical Product Design**
  - o One-of-a-kind "Transparency Portal," a public-facing dashboard that details the customer's policies, as well as automatically updates metrics from the Flock Safety® system
  - o Built-in integration with National Center for Missing & Exploited Children ("NCMEC") to receive AMBER Alerts to find missing children
  - o Privacy controls to enable certain vehicles to "opt-out" of being captured

- **Integrated Gunshot Detection**
  - o Ability to pair with Flock Safety® gunshot detection device, which has natively integrated gunshot detection capabilities utilizing machine learning to recognize audio signatures typical of crimes in progress (e.g., gunshots)

- **Live Video Integration**
  - o Ability to apply computer vision to third-party cameras using the Flock Safety® LPR video integration, transforming them into evidence capture devices using the same Vehicle Fingerprint® technology offered on the Flock Safety® LPR cameras
  - o Flock Safety® video integration livestream integrates live stream traffic cameras, publicly or privately owned livestream security cameras into one cloud-based situational awareness dashboard to increase response time in mission-critical incidents
  - o Manage various government intelligence including LPR, livestream cameras, computer-aided dispatch ("CAD"), automatic vehicle location ("AVL") on Flock Safety® video integration suite

- **Situational Awareness**
  - FlockOS® is the world's first and only public safety operating system compatible with Flock Safety® LPR video cameras, including live streaming fixed and pan-tilt-zoom ("PTZ") video cameras, and the Flock Safety® gunshot detection device, while seamlessly integrating first and third-party data across video, LPR, and audio to deliver real-time intelligence and retroactive crime solving in a single-pane real-time crime center
  - Ability to enhance situational awareness capacity by layering all intelligence streams onto the FlockOS® ESRI-based map
  - FlockOS® features Flock Safety® unique Real-Time Routing feature that analyzes various data sources to determine where a suspect vehicle has been and its direction of travel, providing users with possible outcomes based on a confidence threshold

- **Warranty & Service**
  - Lifetime maintenance and support included in subscription price
  - Flock Safety® is the only fully integrated LPR one-stop solution from production of the devices to delivery and installation
  - Performance monitoring software to predict potential failures, obstructions, tilts, and other critical or minor issues

- **Partnerships**
  - Flock Safety® is the only LPR provider to officially partner with Prepared911 to distribute 911 call audio and transcripts to law enforcement agencies
  - Through FlockOS®, Flock Safety® is the only LPR provider to officially partner with FirstTwo to enable clicking anywhere on a display map to display the relevant information from FirstTwo
  - Access to additional cameras purchased by Flock's HOA and private business partners, means an ever-increasing amount of cameras and data at no additional cost

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Flock Safety® Software

Flock Safety® is the sole provider of the comprehensive monitoring, processing, and machine vision services, including FlockOS®, Flock911, Flock Safety® Traffic Analytics for Businesses, Flock Safety® Advanced Investigations Analytics, and Flock Safety® Traffic Analytics for Government, which integrate with Flock Safety® LPR cameras, Flock Safety® video cameras, and the Flock Safety® gunshot detection device.

FlockOS®
- Public safety platform that unifies first and third-party data across LPR, video, and audio to deliver real-time intelligence
- FlockOS® is the world's first and only public safety operating system compatible with Flock Safety® license plate recognition ("LPR") video cameras, including Flock Safety® live streaming fixed and pan-tilt-zoom ("PTZ") video cameras, and the Flock Safety® gunshot detection device, while seamlessly integrating first and third-party data across video, LPR, and audio to deliver real-time intelligence and retroactive crime solving in a single-pane real-time crime center
- Ability to enhance situational awareness capacity by layering all intelligence streams onto the FlockOS® ESRI-based map
- FlockOS® features Flock Safety™ unique Real-Time Routing feature that analyzes various data sources to determine where a suspect vehicle has been and its' direction of travel providing users with possible outcomes based on a confidence threshold
- Through FlockOS, Flock Safety® is the only LPR provider to officially partner with FirstTwo to enable clicking anywhere on a display map to display relevant information from FirstTwo

Flock911
- Real-time 911 calls and caller-sourced media for enhanced situational clarity in MDTs and Real Time Crime Centers ("RTCCs")
- FlockOS® is the only product on the market that works with Prepared911 to distribute 911 call audio and transcripts to law enforcement agencies directly

Flock Safety® Traffic Analytics for Businesses
- Provides customers with actionable visitor insights from their LPR network to enhance marketing and operations efforts

Flock Safety® Advanced Investigations Analytics
- Allows customers to leverage their LPR network to expand theft and organized crime cases

Flock Safety® Traffic Analytics for Government
- Allows customers to unlock the potential of their LPR network for critical traffic management insights

Flock Nova®
- Provides real-time data integration and analytics capabilities for law enforcement agencies. Unlike traditional records management systems (RMS) or computer-aided dispatch (CAD) tools that primarily store information, Nova offers:

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- o Real-time data fusion across multiple data sources
- o Automated connection of data points from law enforcement systems and OSINT
- o Crime pattern detection
- o Automated statistical reporting for command staff and agency leadership
- o A streamlined, operational interface optimized for actionable information